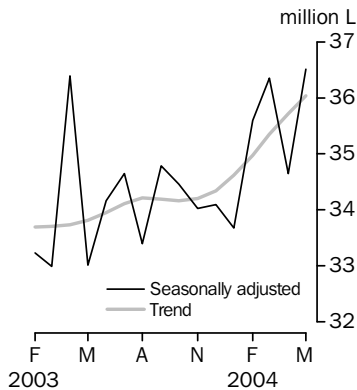


SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11.30AM (CANBERRA TIME) MON 5 JUL 2004

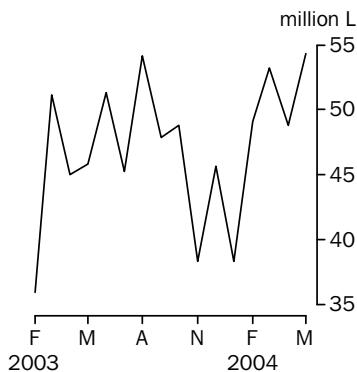
Australian produced wine

Domestic sales



Australian produced wine

Exports
Original



KEY FIGURES

	May 2004	Apr 2004 to May 2004	May 2003 to May 2004
'000 L		% change	% change

TREND ESTIMATES

Australian produced wine

Domestic wine sales	36 036	0.9	6.6
White table wine sales	18 024	0.7	6.5
Red and rosé table wine sales	12 558	0.8	5.0

SEASONALLY ADJUSTED

Australian produced wine

Domestic wine sales	36 512	5.4	10.6
White table wine sales	18 044	2.8	8.7
Red and rosé table wine sales	12 941	8.9	10.7

KEY POINTS

TREND ESTIMATES

- The trend estimate for domestic sales of Australian produced wine was 36.0 million litres in May 2004, an increase of 0.9% on April 2004 and 6.6% on May 2003.
- The trend estimate for domestic sales of white table wine increased 0.7% on April 2004 and 6.5% on May 2003 while red and rosé table wine increased 0.8% on April 2004 and 5.0% on May 2003.

SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 36.5 million litres in May 2004, an increase of 5.4% on April 2004.
- The seasonally adjusted estimate for domestic sales of white table wine increased 2.8% on April 2004 while red and rosé table wine increased 8.9% on April 2004.

ORIGINAL ESTIMATES

- In original terms, 33.9 million litres of Australian produced wine was sold domestically by winemakers in May 2004, an increase of 0.6% on April 2004 and 1.6% on May 2003.
- Exports of Australian produced wine increased 11.3% over April 2004 to 54.4 million litres. Australia exported 575.2 million litres with a value of \$2.5 billion in the twelve months ending May 2004, an increase of 12.6% in volume and 1.1% in value over the corresponding period to May 2003.

INQUIRIES

- For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Graeme Thomas on Adelaide (08) 8237 7536.

NOTES

FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
June 2004	4 August 2004
July 2004	3 September 2004
August 2004	6 October 2004
September 2004	3 November 2004
October 2004	3 December 2004
November 2004	12 January 2005

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CHANGES IN THIS ISSUE

This issue contains revisions to domestic sales data from August 2003 to February 2004, for Sherry in glass containers less than 2 litres and Fortified wine in all other containers.

DATA NOTES

There are no data notes in this issue.

ROUNDING

Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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ABBREVIATIONS

AWBC Australian Wine and Brandy Corporation
f.o.b. free on board
L litre
L al litres of alcohol

Susan Linacre
Acting Australian Statistician

DOMESTIC AUSTRALIAN TABLE WINE SALES TREND

TOTAL WHITE AND RED/ROSÉ TABLE WINE

The trend estimate for total sales of white table wine increased 0.7% on April 2004 and 6.5% on May 2003. The trend estimate for total red and rosé wine increased 0.8% on April 2004 and 5.0% on May 2003.

TOTAL WHITE AND RED/ROSÉ TABLE WINE: Trend

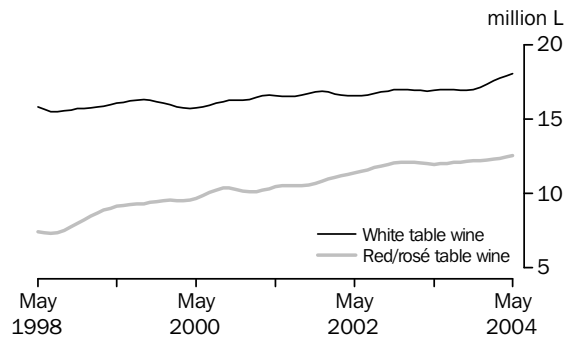


TABLE WINE, GLASS CONTAINER LESS THAN 2 LITRES

The trend estimate for sales of white table wine in glass containers of less than 2 litres increased 1.0% on April 2004 and 4.8% on May 2003. The trend estimate for red and rosé wine sales in glass containers of less than 2 litres increased 0.3% on April 2004, but increased 3.7% on May 2003.

TABLE WINE, Glass container less than 2 litres: Trend

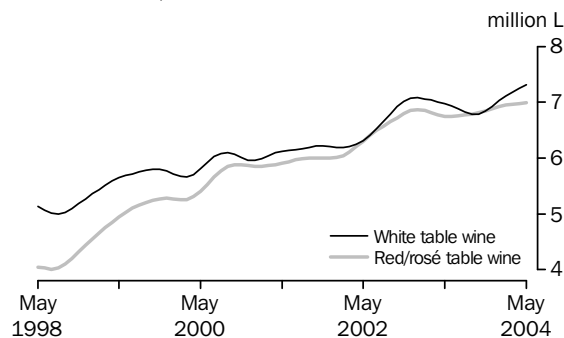
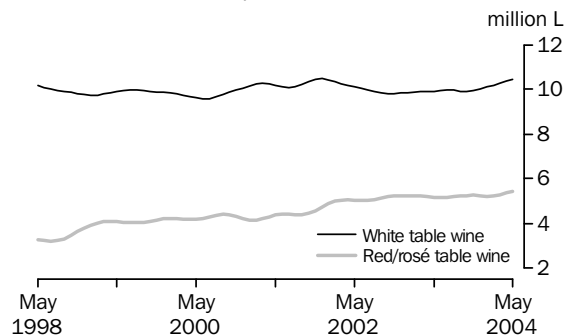


TABLE WINE, SOFT PACK CONTAINERS

The trend estimate for domestic sales of white table wine in soft packs increased 0.6% on April 2004 and 5.2% on May 2003. The trend estimate for red and rosé wine in soft packs increased 1.6% on April 2004 and 5.1% on May 2003.

TABLE WINE, Soft pack containers: Trend

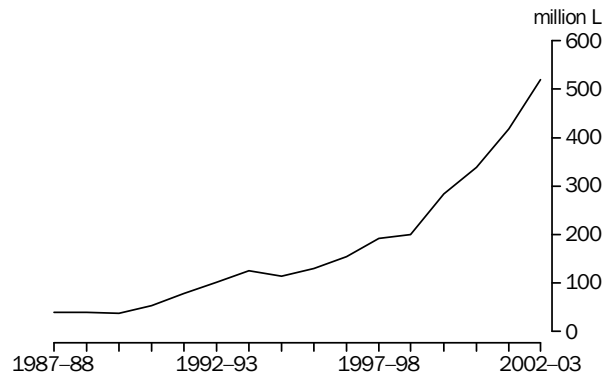


EXPORTS OF AUSTRALIAN PRODUCED WINE

ANNUAL EXPORTS OF AUSTRALIAN PRODUCED WINE

The graph below shows that there has been steady growth in original terms in the quantity of exports of Australian produced wine over the last sixteen years. In 1987–88, 39.1 million litres of wine were exported. Exports gradually grew over the next five years to reach over 100 million litres in 1992–93. By 1998–99 exports had reached 200.9 million litres. Since then there has been rapid growth with 284.9 million litres of wine exported in 1999–2000, a 41.8% rise on 1998–99. Over the following two years there were rises of 18.7% and 23.7% respectively. In 2002–03 exports totalled 518.6 million litres, an increase of 24.0% on 2001–02.

EXPORTS OF AUSTRALIAN PRODUCED WINE, Annual totals: **Original**



EXPORTS OF WHITE AND RED/ROSÉ TABLE WINE

In original terms, 54.4 million litres of Australian produced wine were exported in May 2004, an increase of 11.3% on April 2004 and 18.5% on May 2003. In May 2004, 18.2 million litres of Australian produced white table wine were exported, an increase of 7.7% on April 2004 and 14.4% on May 2003. Australia exported 35.2 million litres of Australian produced red and rosé table wine in May 2004, an increase of 12.9% on April 2004 and 20.6% on May 2003.

EXPORTS OF TABLE WINE BY TYPE: **Original**

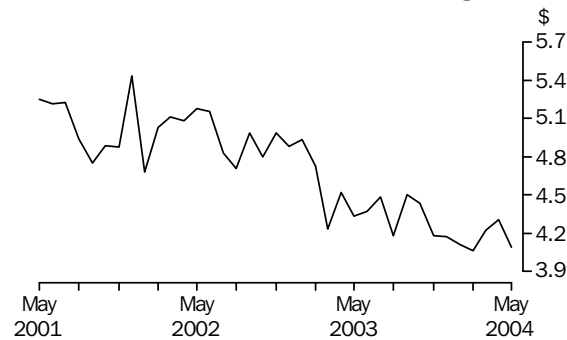


EXPORTS OF AUSTRALIAN PRODUCED WINE *continued*

UNIT VALUE OF WINE EXPORTS

In original terms, 54.4 million litres of wine valued at \$222.5 million were exported in May 2004, an increase of 11.3% in quantity and 5.9% in value on April 2004. The average value of Australian wine exported in May 2004 was \$4.09 per litre, down from \$4.34 per litre in May 2003 and also down compared to \$4.30 per litre in April 2004.

UNIT VALUE OF WINE EXPORTS: Original



DIFFERENCES BETWEEN ABS AND AWBC WINE EXPORT FIGURES

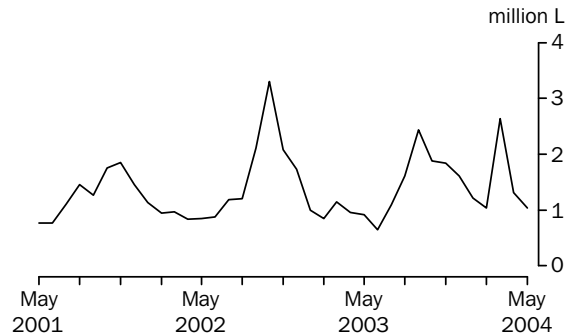
The value of wine exports reported in this publication is derived by the ABS from customs export records and the ABS converts the value on the day of shipment, at the daily conversion rate (see paragraph 9 of the Explanatory Notes for more detail). The Australian Wine and Brandy Corporation (AWBC) also report the value of exports and the exporter makes the conversion when submitting wine for export approval. With the AWBC method, it is expected that some of the conversions will occur at hedged rates while this does not occur with the ABS method. For May the value reported by the ABS was \$222.5 million while the AWBC value was \$235.0 million. When the Australian exchange rate is moving significantly the alternative methods will result in diverging valuations.

IMPORTS AND DISPOSALS OF AUSTRALIAN PRODUCED WINE

WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.0 million litres of wine were imported, a decrease of 20.3% in quantity and 4.3% in value on April 2004. The average value of wine imports cleared for home consumption in May 2004 was \$9.22 per litre, up from \$9.01 per litre in May 2003.

WINE IMPORTS CLEARED: Original



DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the March quarter 2004 shows that wine available for consumption in Australia increased 9.5% on the same quarter in 2003. Domestic sales of Australian wine increased 7.5% and wine imports increased 63.5%. Total disposals of Australian produced wine increased by 16.8% on the same quarter in 2003 with exports also increasing by 23.4%.

<i>Period</i>	<i>Domestic sales of Australian produced wine (A)</i> '000 L	<i>Wine imports cleared home consumption (B)</i> '000 L	<i>Wine available for consumption (A + B)</i> '000 L	<i>Exports of Australian produced wine (C)</i> '000 L	<i>Total disposals of Australian produced wine (A + C)</i> '000 L
2000-01	384 847	12 773	397 620	338 289	723 136
2001-02	386 232	14 479	400 711	418 390	804 622
2002-03	402 479	17 112	419 591	518 595	921 074
March qtr 2003	81 049	r2 989	r84 038	r113 964	r195 013
March qtr 2004	87 136	4 888	92 024	r140 607	r227 743

r revised

DOMESTIC SALES OF AUSTRALIAN WINE, By container type

Period	WHITE TABLE WINE			RED AND ROSÉ TABLE WINE			Total table wine	Total other wine	Total wine
	Glass less than 2 litres	Soft packs(a)	Total(b)	Glass less than 2 litres	Soft packs(a)	Total(b)			
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L			
ORIGINAL									
2000-01	74 123	122 452	199 763	70 506	53 538	125 560	325 325	59 522	384 847
2001-02	75 657	122 776	199 881	73 622	56 085	130 401	330 281	55 952	386 232
2002-03	81 678	118 893	201 631	79 752	62 788	142 835	344 465	58 010	402 479
2003									
May	6 108	9 931	16 182	7 096	5 642	12 751	28 933	4 434	33 367
June	5 785	9 051	14 909	6 925	5 501	12 527	27 437	3 982	31 417
July	7 265	10 692	18 016	7 975	6 485	14 503	32 519	5 240	37 760
August	6 195	9 249	15 537	7 280	5 539	12 980	28 517	5 052	33 569
September	7 135	10 072	17 363	7 530	5 869	13 494	30 858	5 193	36 050
October	7 872	11 070	19 290	7 761	5 904	13 801	33 091	6 739	39 831
November	8 529	11 337	19 969	7 794	5 618	13 516	33 485	7 418	40 904
December	9 371	10 367	19 976	7 525	4 859	12 608	32 584	8 150	40 734
2004									
January	4 774	7 771	12 634	3 659	2 751	6 417	19 051	3 002	22 053
February	6 573	9 759	16 594	5 386	4 095	9 600	26 193	3 365	29 558
March	7 419	11 276	18 987	6 604	5 355	12 003	30 991	4 534	35 525
April	6 352	10 267	17 505	6 235	5 118	11 639	29 144	4 547	33 691
May	6 305	9 898	16 290	7 232	5 731	13 062	29 352	4 548	33 900
SEASONALLY ADJUSTED									
2003									
May	6 818	9 789	16 592	6 534	5 223	11 686	28 272	4 747	33 020
June	7 025	10 154	17 101	6 746	5 271	12 165	29 146	4 854	34 167
July	7 101	10 165	17 454	6 782	5 117	11 934	29 502	5 100	34 646
August	6 539	9 512	16 404	6 680	4 698	11 610	28 125	5 243	33 395
September	6 811	10 307	17 198	6 952	5 550	12 490	29 709	5 054	34 777
October	7 036	9 825	17 001	7 060	5 418	12 438	29 464	5 189	34 458
November	6 457	10 066	16 856	6 373	5 356	11 995	28 791	5 121	34 029
December	7 045	9 446	16 872	6 952	5 064	12 182	28 977	5 094	34 088
2004									
January	6 902	10 476	17 319	6 921	5 053	11 950	29 207	5 052	33 677
February	7 339	10 225	17 765	7 088	5 360	12 551	30 258	5 326	35 588
March	7 444	10 381	18 117	7 215	5 255	12 615	30 783	5 451	36 340
April	6 692	10 219	17 554	6 535	5 173	11 878	29 469	5 159	34 649
May	7 537	10 508	18 044	7 077	5 727	12 941	31 037	5 385	36 512
TREND									
2003									
May	6 974	9 924	16 917	6 744	5 172	11 964	28 901	4 907	33 813
June	6 936	9 955	16 958	6 740	5 163	11 967	28 958	4 970	33 953
July	6 885	9 974	16 980	6 754	5 181	12 007	29 029	5 034	34 107
August	6 830	9 974	16 976	6 775	5 206	12 066	29 084	5 092	34 211
September	6 783	9 932	16 924	6 789	5 221	12 105	29 056	5 120	34 183
October	6 786	9 916	16 920	6 813	5 244	12 156	29 078	5 133	34 165
November	6 838	9 942	16 995	6 846	5 251	12 194	29 162	5 140	34 203
December	6 923	10 007	17 145	6 879	5 234	12 212	29 310	5 151	34 339
2004									
January	7 023	10 103	17 354	6 915	5 217	12 240	29 549	5 185	34 620
February	7 109	10 200	17 558	6 945	5 226	12 287	29 820	5 234	34 971
March	7 183	10 296	17 744	6 965	5 278	12 367	30 111	5 279	35 354
April	7 243	10 384	17 901	6 971	5 354	12 457	30 382	5 317	35 715
May	7 312	10 443	18 024	6 991	5 437	12 558	30 632	5 351	36 036

(a) Soft pack containers include all collapsible packs, plastic or otherwise.

(b) Components do not add to total. The difference between the components and total is 'wine in other containers' (see Glossary).

DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

<i>Period</i>	<i>Table</i>	<i>Fortified</i>	<i>Sparkling bottle fermentation(a)</i>	<i>Sparkling bulk fermentation(a)</i>	<i>Carbonated</i>	<i>Other wine products(b)</i>	<i>Vermouth</i>	<i>Brandy(c)</i>
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L at
2000-01	325 325	22 185	16 706	13 952	3 292	3 011	372	901
2001-02	330 281	20 384	17 686	12 000	3 123	2 454	305	701
2002-03	344 465	20 842	22 991	8 627	2 799	2 498	252	651
2003								
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
July	32 519	2 273	1 378	983	246	339	21	60
August	28 517	1 945	1 478	1 166	223	199	41	62
September	30 858	2 008	1 727	967	266	206	18	48
October	33 091	1 667	2 979	1 495	326	253	20	59
November	33 485	1 742	3 337	1 699	363	256	21	62
December	32 584	1 768	3 623	2 006	415	308	30	87
2004								
January	19 051	1 134	911	538	224	177	17	42
February	26 193	1 193	1 020	746	223	161	20	27
March	30 991	1 673	1 399	938	316	190	19	41
April	29 144	1 745	1 304	981	306	197	14	41
May	29 352	2 064	1 190	788	278	211	17	48

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) See paragraph 4 of the Explanatory Notes and Glossary.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres (a)	Soft packs	All other containers (b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 327	4 674	353	8 160	6 674	22 185
2001-02	2 102	4 052	333	8 369	5 529	20 384
2002-03	2 227	4 075	320	8 856	5 369	20 842
2003						
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
July	223	440	36	974	599	2 273
August	r189	393	34	791	r537	1 945
September	r227	403	34	790	r554	2 008
October	r150	328	37	727	r425	1 667
November	r174	414	36	701	r418	1 742
December	r205	453	33	641	r436	1 768
2004						
January	r139	218	18	435	r324	1 134
February	r96	196	16	513	r373	1 193
March	145	334	24	742	429	1 673
April	171	324	24	816	410	1 745
May	170	432	28	951	484	2 064

r revised

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

EXPORTS OF AUSTRALIAN PRODUCED WINE(a), By wine type

WINE TYPE							
Period	White table	Red/rosé table(b)	Total table	Fortified wine	Sparkling wine	Other	Total wine
QUANTITY ('000 L)							
2000-01	148 273	180 347	328 620	2 032	6 546	1 091	338 289
2001-02	175 741	230 465	406 205	2 698	8 048	1 438	418 390
2002-03	193 736	312 881	506 617	3 034	7 933	1 010	518 595
2003							
March	14 708	35 548	50 256	246	360	304	51 165
April	16 447	27 645	44 092	155	720	55	45 021
May	15 874	29 186	45 061	208	534	54	45 856
June	18 730	31 997	50 727	117	423	51	51 318
July	17 642	26 776	44 418	226	493	111	45 248
August	22 947	29 703	52 650	249	1 148	95	54 142
September	19 050	27 132	46 181	385	1 236	92	47 894
October	18 274	28 758	47 032	176	1 526	57	48 790
November	13 403	23 488	36 892	215	1 186	56	38 349
December	15 373	29 576	44 949	141	510	36	45 636
2004							
January	r12 429	r25 189	r37 617	r88	r603	21	r38 330
February	r15 053	r33 282	r48 335	148	528	62	r49 073
March	r17 226	r35 116	r52 342	223	r605	34	r53 205
April	r16 851	r31 174	r48 026	209	r528	r59	r48 822
May	18 154	35 209	53 363	218	739	31	54 351
VALUE (c) (\$'000)							
2000-01	619 226	1 074 545	1 693 771	8 673	40 667	8 971	1 752 082
2001-02	737 454	1 296 820	2 034 273	16 169	49 042	5 644	2 105 128
2002-03	788 239	1 561 361	2 349 600	18 266	48 934	6 346	2 423 145
2003							
March	57 322	154 664	211 985	1 595	2 124	844	216 549
April	62 368	135 105	197 472	1 012	4 406	453	203 343
May	63 358	130 650	194 008	1 398	2 988	468	198 862
June	72 758	147 517	220 276	985	2 624	416	224 301
July	67 800	130 213	198 013	1 613	2 584	820	203 030
August	85 540	132 619	218 159	1 511	6 130	587	226 386
September	75 545	131 472	207 017	1 685	6 352	428	215 482
October	70 968	135 672	206 639	1 449	7 926	483	216 497
November	r47 953	r104 167	r152 120	978	r6 831	421	r160 350
December	59 657	127 132	186 788	820	2 616	234	r190 457
2004							
January	r46 764	r106 825	r153 589	r533	r3 356	177	r157 655
February	r56 950	r138 469	r195 420	944	2 749	206	r199 319
March	r66 759	r153 295	r220 054	1 027	r3 515	237	r224 833
April	r64 468	r141 158	r205 626	r1 001	r2 985	r502	r210 114
May	68 404	148 498	216 902	1 165	4 101	287	222 454

r revised

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(c) See paragraph 7 of the Explanatory Notes.

EXPORTS AND IMPORTS OF BRANDY

<i>Period</i>	EXPORTS (a)		IMPORTS (b)	
	<i>Quantity</i>	<i>Value(c)</i>	<i>Quantity</i>	<i>Value(c)</i>
	'000 L al	\$'000	'000 L al	\$'000
2000-01	19	286	504	7 575
2001-02	24	208	577	9 026
2002-03	21	172	557	9 570
2003				
March	5	29	38	529
April	—	1	42	592
May	3	36	51	695
June	—	6	39	682
July	1	19	59	1 294
August	2	7	46	660
September	—	2	40	642
October	—	5	56	1 381
November	—	2	53	1 047
December	—	5	74	1 783
2004				
January	2	16	30	775
February	—	1	33	482
March	1	34	42	558
April	—	18	28	605
May	1	176	43	692

— nil or rounded to zero (including null cells)

(a) Exports may include sales made by exporters other than winemakers.

(b) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

EXPORTS AND IMPORTS, Selected countries(a)—May 2004

Country	WINE TYPE						TOTAL WINE	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000
EXPORTS (d)								
United Kingdom	8 257	10 523	18 779	59	206	—	19 044	72 745
United States of America	4 748	11 272	16 021	70	216	—	16 307	75 634
New Zealand	611	1 531	2 142	14	168	10	2 332	9 872
Canada	801	1 979	2 780	29	14	—	2 823	15 492
Germany, Federal Republic of	1 002	2 569	3 572	—	4	—	3 576	8 379
Netherlands	488	759	1 247	—	8	—	1 255	4 961
Denmark	206	1 661	1 867	—	7	—	1 874	4 264
Ireland	398	448	846	4	14	—	864	4 704
Sweden	293	1 154	1 447	—	16	—	1 463	5 109
Belgium	147	260	407	—	4	—	412	1 235
Japan	117	210	327	—	13	7	346	2 269
Switzerland	112	328	440	—	8	—	448	2 351
France	230	187	417	—	—	—	417	821
Singapore	104	1 113	1 217	1	6	3	1 227	4 190
Norway	45	168	213	—	4	—	217	907
Hong Kong	61	144	205	4	7	—	216	1 587
Malaysia	38	125	163	1	1	8	173	1 201
Finland	95	123	218	—	3	—	221	993
Thailand	45	32	77	12	—	—	89	416
United Arab Emirates	99	126	225	1	5	—	231	762
Total other countries(e)	255	499	755	22	35	3	815	4 562
Total all countries	18 154	35 209	53 363	218	739	31	54 351	222 454
IMPORTS (f)								
New Zealand	290	38	328	—	40	—	368	3 389
Italy	27	94	121	14	70	34	240	946
France	43	64	107	—	93	2	201	4 283
Spain	5	14	20	1	—	—	21	120
Portugal	5	57	62	1	—	19	81	210
United Kingdom	—	—	—	3	—	—	3	48
Germany, Federal Republic of	8	—	8	—	—	8	17	77
Greece	6	6	12	—	—	2	14	44
Total other countries(e)	36	41	78	13	8	1	99	500
Total all countries	421	314	735	31	211	66	1 043	9 617

— nil or rounded to zero (including null cells)

(a) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraphs 7 and 8 of the Explanatory Notes.

(d) Exports may include sales made by exporters other than winemakers.

(e) Includes other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(f) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

EXPORTS OF AUSTRALIAN WINE(a), By region

Period	Oceania and Antarctica	Europe and the former USSR	Southeast Asia	Northeast Asia	Northern America	Other(b)	Total all regions	European Union(c)
QUANTITY ('000 L)								
2000-01	22 194	215 079	6 054	8 104	84 530	2 329	338 289	207 703
2001-02	27 273	260 436	6 685	9 851	111 735	2 410	418 390	253 252
2002-03	33 499	290 011	7 249	9 152	175 321	3 364	518 595	281 544
2003								
March	2 817	24 193	693	805	22 158	500	51 165	23 396
April	3 600	23 704	498	929	15 991	300	45 021	22 760
May	3 056	26 173	405	723	14 956	544	45 856	25 327
June	3 412	25 104	474	719	21 337	272	51 318	24 418
July	2 969	24 538	550	770	16 215	206	45 248	23 785
August	3 327	33 473	579	650	15 865	248	54 142	32 808
September	4 099	28 280	471	1 006	13 830	209	47 894	27 692
October	3 619	26 025	836	1 137	16 935	238	48 790	25 536
November	2 968	19 583	987	1 345	r13 135	331	r38 349	19 346
December	953	23 961	794	1 373	18 333	222	45 636	23 341
2004								
January	1 224	22 884	571	722	r12 611	r318	r38 330	21 513
February	r1 625	r28 569	626	r1 281	r16 731	r241	r49 073	r28 094
March	1 671	r29 150	918	r885	r20 205	r375	r53 205	r27 388
April	r1 606	r25 735	r661	r937	r19 540	r342	r48 822	r25 199
May	2 463	29 965	1 599	804	19 130	390	54 351	29 219
VALUE (d) (\$'000)								
2000-01	82 251	973 428	39 376	53 012	594 219	9 796	1 752 082	934 925
2001-02	90 580	1 115 774	47 547	59 672	780 125	11 430	2 105 128	1 077 391
2002-03	107 376	1 184 324	52 246	57 470	1 007 724	14 006	2 423 145	1 140 191
2003								
March	8 426	94 088	5 767	5 132	101 190	1 946	216 549	89 890
April	8 996	91 871	3 984	5 803	91 519	1 172	203 343	87 710
May	7 059	98 906	3 159	4 332	83 352	2 053	198 862	94 953
June	10 553	90 179	4 196	4 639	113 545	1 190	224 301	86 387
July	12 227	91 326	3 119	4 780	90 495	1 082	203 030	87 747
August	10 321	125 760	3 561	4 262	81 478	1 003	226 386	122 303
September	12 010	109 887	3 507	6 192	82 741	1 144	215 482	106 155
October	13 111	98 079	5 814	6 821	91 616	1 056	216 497	95 367
November	12 505	68 035	6 707	7 764	r64 083	1 258	r160 350	66 954
December	4 382	82 666	5 396	7 620	89 468	924	190 457	80 246
2004								
January	4 197	77 187	3 929	4 557	r66 647	r1 138	r157 655	75 529
February	r5 260	r101 380	4 917	r6 545	r80 107	r1 109	r199 319	r99 244
March	6 285	r99 888	r7 609	r5 513	r103 948	1 590	r224 833	r96 603
April	r6 809	r89 510	r5 198	r5 832	r101 625	r1 139	r210 114	r87 194
May	10 490	107 376	6 435	5 505	91 126	1 521	222 454	103 647

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(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores and other countries as detailed in *Standard Australian Classification of Countries* (cat. no. 1269.0).

(c) The 'European Union' is not additional to the total and is a component of the 'Europe and the former USSR' region.

(d) See paragraph 7 of the Explanatory Notes.

IMPORTS CLEARED(a), Selected countries(b)

Period	New Zealand	Italy	France	Spain	Portugal	United Kingdom	Germany, Federal Republic of	Greece	Other	Total all countries
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
2000-01	2 523	5 364	2 528	354	430	22	414	356	782	12 773
2001-02	3 894	4 983	2 716	386	484	5	371	407	1 233	14 479
2002-03	4 929	4 844	2 728	501	463	400	368	357	2 523	17 112
2003										
March	398	327	184	35	42	—	23	38	100	1 149
April	273	281	199	16	40	—	31	16	99	956
May	255	290	179	33	23	—	27	44	60	914
June	163	184	137	18	45	—	29	11	60	646
July	237	324	311	41	23	—	48	14	91	1 089
August	372	423	186	18	33	—	39	31	508	1 611
September	725	482	303	94	72	7	26	12	717	2 438
October	518	667	410	69	33	3	33	52	98	1 883
November	689	513	371	72	53	—	37	9	92	1 837
December	476	495	331	43	94	—	21	73	72	1 605
2004										
January	497	299	168	69	38	—	24	34	80	1 209
February	408	237	182	39	38	—	17	4	114	1 039
March	558	368	171	23	32	—	24	24	1 440	2 640
April	538	303	197	31	41	1	44	34	119	1 310
May	368	240	201	21	81	3	17	14	99	1 043

— nil or rounded to zero (including null cells)

(b) For details on the selection of countries see paragraph 6 of the Explanatory Notes.

(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

IMPORTS CLEARED BY WINE TYPE(a)

Period	WINE TYPE						Total wine
	White table	Red/rosé table(b)	Table wine	Fortified wine	Sparkling wine	Other wine	
QUANTITY ('000 L)							
2000-01	3 318	3 980	7 298	106	2 913	2 457	12 773
2001-02	4 658	3 931	8 589	201	3 282	2 407	14 479
2002-03	6 446	4 624	11 070	190	3 851	2 001	17 112
2003							
March	432	306	738	6	228	176	1 149
April	326	335	661	4	186	105	956
May	297	305	602	22	182	108	914
June	183	231	414	14	128	90	646
July	336	309	645	27	309	108	1 089
August	423	335	757	453	304	97	1 611
September	1 230	406	1 636	28	718	56	2 438
October	537	352	889	30	778	186	1 883
November	564	376	940	26	757	115	1 837
December	516	413	929	58	452	166	1 605
2004							
January	447	302	749	24	256	180	1 209
February	444	262	706	10	215	107	1 039
March	1 933	362	2 295	9	243	93	2 640
April	565	364	929	29	254	97	1 310
May	421	314	735	31	211	66	1 043
VALUE (c) (\$'000)							
2000-01	22 885	17 997	40 882	740	39 519	11 069	92 211
2001-02	33 538	24 134	57 672	1 261	43 550	13 073	115 556
2002-03	47 504	27 733	75 237	1 179	53 703	9 088	139 207
2003							
March	3 603	2 133	5 736	48	3 204	708	9 696
April	2 634	1 930	4 565	20	2 427	468	7 479
May	2 549	1 839	4 388	200	3 164	479	8 231
June	1 719	2 162	3 881	69	2 160	346	6 455
July	3 031	3 243	6 274	162	5 559	568	12 562
August	3 858	3 003	6 861	627	4 435	415	12 339
September	6 380	2 999	9 379	173	10 038	219	19 809
October	4 339	2 428	6 767	123	11 244	720	18 853
November	4 407	2 786	7 193	147	9 830	514	17 683
December	4 165	2 660	6 824	250	6 230	745	14 049
2004							
January	3 699	1 956	5 655	122	3 090	496	9 363
February	3 223	1 916	5 139	67	2 077	390	7 672
March	6 046	2 244	8 290	54	3 440	290	12 073
April	4 591	r2 379	r6 971	141	2 567	375	r10 054
May	3 892	2 107	5 998	166	3 220	232	9 617

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(a) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(b) Includes 'Other table wine'.

(c) See paragraph 8 of the Explanatory Notes.

EXPLANATORY NOTES

INTRODUCTION

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

SCOPE AND COVERAGE

2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in either of the previous two financial years. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and state figures are therefore not available.

3 Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

4 From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

IMPORTS AND EXPORTS

5 Figures relating to international trade in wine and brandy are presented in tables 4–9 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia. Due to a change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

6 In order to retain stability in the time-series of data, the selection of countries for which exports and imports data has been presented has been based upon the level of annual imports or exports from the previous financial year.

7 The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

8 The value of imports is the Australian customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

EXPLANATORY NOTES *continued*

IMPORTS AND EXPORTS *continued*

9 For details of currency conversion procedures for wine export values, please refer to 2.34 and 2.35 of *International Merchandise Trade Concepts, Sources and Methods, 2001* (cat. no. 5489.0). Goods invoiced in one of six major foreign currencies are converted to Australian dollars by ABS. Sales in other foreign currencies are converted by the exporter to Australian dollars.

SEASONALLY ADJUSTED AND TREND ESTIMATES

10 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

11 The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

12 The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

13 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

14 For further information, see *Information Paper: A Guide to Interpreting Time Series — Monitoring Trends* (cat. no. 1349.0) or contact the Director, Time Series Analysis on Canberra (02) 6252 5132.

ACKNOWLEDGMENT

15 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

16 Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

17 Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

GLOSSARY

Carbonated wine	Wine which has dissolved carbon dioxide and the carbon dioxide is added artificially to the wine.
Domestic Sales	All sales of Australian produced wine by winemakers within the scope of the survey whether they be wholesale or retail sales, or bulk sales to other wineries outside of the scope of the survey. Excluded are inter-winery sales, sales to ships' stores, wine blended with Australian wine and sold domestically.
Exports	Exports of wine to overseas ports including sales made by exporters and wine producers.
Fortified wine	Wine to which grape spirit, brandy or both has been added, thereby adding alcoholic strength and precluding further fermentation. Fortified wine must contain at least 150 millilitres/litre and not more than 200 millilitres/litre of ethanol at 20° Centigrade.
Grape spirit	Spirit obtained from the distillation of wine or by-products of winemaking or the fermented liquor of a mash of dried grapes and contains methanol in a proportion not exceeding 3 grams per litre at 20° Centigrade of the ethanol content.
Imports for home consumption	Imported goods brought into the country for consumption or further processing, but excluding goods imported with the reasonable expectation of re-export within a limited time.
Other containers	All other wine packaging except glass bottles containing less than 2 litres and soft packs. Included in this category are glass containers greater than 2 litres, cans and bulk wine in tankers or other such containers.
Other wine	Products such as flavoured wine, cocktails, marsala, aperitif and tonic wines. De-alcoholised, low and reduced alcohol wines are also included.
Soft packs	A container type including all collapsible packs whether plastic or of other material.
Sparkling	A product consisting of wine that by complete or partial fermentation of contained sugars has become surcharged with carbon dioxide.
Table wine	A product of the complete or partial fermentation of fresh grapes or products derived solely from fresh grapes.

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